		2014		2015				2016			2017			2018		2019		
All 7(A)	Ś	8,764,359,600		Ś	10,705,882,500		Ś	11,595,665,900		Ś	12,680,432,900		Ś	13,224,872,300		Ś	12,099,185,200	
Ethnicity	7	-,,,		-			Ť			Ť	,							
All Minority	Ś	2,509,644,400	29%	Ś	3,039,072,000	28%	Ś	3,425,301,600	30%	Ś	3,957,191,400	31%	Ś	4,166,204,500	32%	Ś	3,940,638,200	33%
AMERICAN INDIAN	\$	35,182,500	0%	\$	68,369,200	1%	\$	62,130,700	1%	\$	76,342,500	1%	\$	89,614,700	1%	\$	83,231,300	1%
ASIAN OR PACIFI	\$	1,850,922,300	21%	\$	2,149,717,800	20%	\$	2,513,147,400	22%	\$	2,869,514,700	23%	\$	2,923,826,600	22%	\$	2,685,570,500	22%
BLACK	\$	178,383,100	2%	\$	206,154,800	2%	\$	233,164,900	2%	\$	299,661,300	2%	\$	374,717,400	3%	\$	396,957,900	3%
HISPANIC	\$	445,156,500	5%	\$	614,830,200	6%	\$	616,858,600	5%	\$	708,094,900	6%	\$	778,045,800	6%	\$	774,878,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	1,307,791,300	15%	\$	1,433,245,800	13%	\$	1,575,992,100	14%	\$	1,896,101,300	15%	\$	2,215,786,900	17%	\$	2,170,767,700	18%
WHITE	\$	4,946,923,900	56%	\$	6,233,564,700	58%	\$	6,594,372,200	57%	\$	6,827,140,200	54%	\$	6,842,880,900	52%	\$	5,987,779,300	49%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	1,492,221,900	17%	\$	1,714,271,400	16%	\$	1,869,966,800	16%	\$	1,966,154,200	16%	\$	1,999,844,600	15%	\$	1,763,674,300	15%
Female Owned more than 50%	\$	1,090,578,700	12%	\$	1,360,168,800	13%	\$	1,669,687,600	14%	\$	1,797,192,000	14%	\$	1,850,472,800	14%	\$	1,671,987,900	14%
Male Owned	\$	6,181,559,000	71%	\$	7,631,442,300	71%	\$	8,056,011,500	69%	\$	8,917,086,700	70%	\$	9,374,554,900	71%	\$	8,663,523,000	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	5,640,710,500	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,420,118,700	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,132,832,100	18%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,840,721,900	23%
Veteran	\$	296,205,900	3%	\$	533,462,000	5%	\$	569,038,000	5%	\$	502,919,800	4%	\$	498,131,200	4%	\$	467,480,900	4%
Rural	\$	1,444,630,500	16%	\$	1,893,334,800	18%	\$	2,119,067,600	18%	\$	2,163,646,300	17%	\$	2,105,611,900	16%	\$	1,817,378,700	15%
Urban	\$	7,319,729,100	84%	\$	8,812,547,700	82%	\$	9,476,598,300	82%	\$	10,516,786,600	83%	\$	11,119,260,400	84%	\$	10,281,806,500	85%
Export	\$	586,695,600	7%	\$	620,560,900	6%	\$	695,961,800	6%	\$	1,313,594,800	10%	\$	547,387,300	4%	\$	501,171,400	4%
CAPLine	\$	198,443,500	2%	\$	240,728,000	2%	\$	156,456,700	1%	\$	130,346,900	1%	\$	165,694,600	1%	\$	146,890,900	1%
PLP	\$	5,125,242,700	58%	\$	6,577,582,200	61%	\$	7,289,586,900	63%	\$	8,788,754,600	69%	\$	9,839,674,300	74%	\$	9,280,102,500	77%
Express	\$	873,990,000	10%	\$	1,059,794,400	10%	\$	1,082,078,900	9%	\$	1,019,276,100	8%	\$	1,044,177,600	8%	\$	859,552,900	7%
\$150K and Under	\$	856,481,800	10%	\$	1,093,162,400	10%	\$	1,137,538,800	10%	\$	1,102,205,200	9%	\$	1,126,839,500	9%	•	928,277,000	8%
>\$150K - \$350K	\$	1,047,442,800	12%		1,244,270,600	12%	•	1,353,247,000	12%	_	1,386,670,900	11%	•	1,420,750,900	11%	•	1,419,807,500	12%
>\$350K - \$2M	\$	4,338,243,500	49%	\$	5,119,731,100	48%	\$	5,510,144,300	48%	\$	5,814,645,100	46%	\$	5,819,861,900	44%	\$	5,295,555,200	44%
>\$2M	\$	2,522,191,500	29%	\$	3,248,718,400	30%	\$	3,594,735,800	31%	\$	4,376,911,700	35%	\$	4,857,420,000	37%	\$	4,455,545,500	37%

^{*} All Activity illustrated above is as of 04/12 for each FY listed.

	2014	2015	2016	2016			2018		2019)		
All 7(A)	24,324		29,794		32,042		30,565		31,460		26,862	
Ethnicity												
All Minority	5,735	24%	7,012	24%	8,263	26%	7,847	26%	8,179	26%	7,227	27%
AMERICAN INDIAN	183	1%	213	1%	206	1%	225	1%	220	1%	186	1%
ASIAN OR PACIFI	3,126	13%	3,702	12%	4,174	13%	3,975	13%	4,031	13%	3,526	13%
BLACK	697	3%	891	3%	1,177	4%	1,186	4%	1,352	4%	1,170	4%
HISPANIC	1,729	7%	2,206	7%	2,706	8%	2,459	8%	2,576	8%	2,345	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	-	0%
UNDETERMINED	2,972	12%	4,002	13%	3,868	12%	3,947	13%	4,457	14%	4,695	17%
WHITE	15,617	64%	18,780	63%	19,911	62%	18,771	61%	18,824	60%	14,940	56%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	3,835	16%	4,295	14%	4,446	14%	4,232	14%	4,226	13%	3,558	13%
Female Owned more than 50%	3,937	16%	5,172	17%	5,879	18%	5,575	18%	5,557	18%	4,575	17%
Male Owned	16,552	68%	20,327	68%	21,717	68%	20,758	68%	21,677	69%	18,729	70%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	14,232	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	4,912	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	4,453	17%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	3,208	12%
Veteran	1,067	4%	1,412	5%	1,635	5%	1,665	5%	1,545	5%	1,316	5%
Rural	4,348	18%	5,283	18%	5,531	17%	5,287	17%	5,287	17%	4,266	16%
Urban	19,976	82%	24,511	82%	26,511	83%	25,278	83%	26,173	83%	22,596	84%
Export	752	3%	754	3%	849	3%	1,601	5%	443	1%	442	2%
CAPLine	270	1%	314	1%	223	1%	200	1%	167	1%	166	1%
PLP	5,741	24%	7,341	25%	8,272	26%	11,495	38%	13,671	43%	12,833	48%
Express	12,284	51%	15,376	52%	16,598	52%	14,107	46%	14,726	47%	11,302	42%
\$150K and Under	14,352	59%	17,937	60%	19,426	61%	17,106	56%	17,745	56%	13,784	51%
>\$150K - \$350K	4,059	17%	4,816	16%	5,109	16%	5,260	17%	5,433	17%	5,414	20%
>\$350K - \$2M	5,081	21%	5,987	20%	6,337	20%	6,801	22%	6,758	21%	6,260	23%
>\$2M	832	3%	1,054	4%	1,170	4%	1,398	5%	1,524	5%	1,404	5%

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	2014		2015				2016			2017			2018			2019		
All 504	\$	2,106,366,000		\$	2,075,767,000		\$	2,407,362,000		\$	2,715,247,000		\$	2,279,498,000		\$	2,424,591,000	
Ethnicity																		
All Minority	\$	571,571,000	27%	\$	595,180,000	29%	\$	712,079,000	30%	\$	814,144,000	30%	\$	656,650,000	29%	\$	658,371,000	27%
AMERICAN INDIAN	\$	2,994,000	0%	\$	7,010,000	0%	\$	8,372,000	0%	\$	1,086,000	0%	\$	1,484,000	0%	\$	1,071,000	0%
ASIAN OR PACIFI	\$	362,383,000	17%	\$	358,239,000	17%	\$	461,870,000	19%	\$	592,811,000	22%	\$	481,201,000	21%	\$	436,182,000	18%
BLACK	\$	83,275,000	4%	\$	83,832,000	4%	\$	90,291,000	4%	\$	67,892,000	3%	\$	37,558,000	2%	\$	39,208,000	2%
HISPANIC	\$	122,919,000	6%	\$	146,099,000	7%	\$	151,546,000	6%	\$	152,355,000	6%	\$	136,407,000	6%	\$	181,910,000	8%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	169,206,000	8%	\$	179,507,000	9%	\$	194,728,000	8%	\$	307,834,000	11%	\$	369,486,000	16%	\$	398,275,000	16%
WHITE	\$	1,365,589,000	65%	\$	1,301,080,000	63%	\$	1,500,555,000	62%	\$	1,593,269,000	59%	\$	1,253,362,000	55%	\$	1,367,945,000	56%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	13,408,000	1%	\$	13,814,000	1%	\$	34,952,000	1%	\$	224,576,000	8%	\$	470,781,000	21%	\$	493,594,000	20%
Female Owned more than 50%	\$	238,574,000	11%	\$	261,961,000	13%	\$	293,497,000	12%	\$	285,430,000	11%	\$	215,903,000	9%	\$	261,795,000	11%
Male Owned	\$	1,854,384,000	88%	\$	1,799,992,000	87%	\$	2,078,913,000	86%	\$	2,205,241,000	81%	\$	1,592,814,000	70%	\$	1,669,202,000	69%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	1,744,519,000	72%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	259,419,000	11%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	409,583,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	11,070,000	0%
Veteran	\$	80,291,000	4%	\$	66,300,000	3%	\$	74,286,000	3%	\$	55,603,000	2%	\$	37,333,000	2%	\$	30,915,000	1%
Rural	\$	297,477,000	14%	\$	265,954,000	13%	\$	285,066,000	12%	\$	315,555,000	12%	\$	305,654,000	13%	\$	317,529,000	13%
Urban	\$	1,808,889,000	86%	\$	1,809,813,000	87%	\$	2,122,296,000	88%	\$	2,399,692,000	88%	\$	1,973,844,000	87%	\$	2,107,062,000	87%
Export	\$	104,997,000	5%	\$	100,140,000	5%	\$	98,321,000	4%	\$	50,287,000	2%	\$	26,562,000	1%	\$	27,542,000	1%
\$150K and Under	\$	35,978,000	2%	\$	31,613,000	2%	\$	30,418,000	1%	\$	33,864,000	1%	\$	26,599,000	1%	\$	27,249,000	1%
>\$150K - \$350K	\$	220,825,000	10%	\$	210,833,000	10%	\$	198,778,000	8%	\$	217,312,000	8%	\$	203,507,000	9%	\$	202,564,000	8%
>\$350K - \$2M	\$	1,268,782,000	60%	\$	1,279,658,000	62%	\$	1,320,392,000	55%	\$	1,526,190,000	56%	\$	1,284,136,000	56%	\$	1,424,640,000	59%
>\$2M	\$	580,781,000	28%	\$	553,663,000	27%	\$	857,774,000	36%	\$	937,881,000	35%	\$	765,256,000	34%	\$	770,138,000	32%

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	2014		2015	2016	2016			2018		2019		
All 504	2,993		2,912		2,958		3,306		2,855		3,003	
Ethnicity												
All Minority	663	22%	689	24%	703	24%	788	24%	680	24%	714	24%
AMERICAN INDIAN	6	0%	10	0%	10	0%	3	0%	5	0%	4	0%
ASIAN OR PACIFI	325	11%	341	12%	347	12%	458	14%	386	14%	369	12%
BLACK	115	4%	119	4%	113	4%	85	3%	63	2%	64	2%
HISPANIC	217	7%	219	8%	233	8%	242	7%	226	8%	277	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	206	7%	221	8%	224	8%	291	9%	398	14%	396	13%
WHITE	2,124	71%	2,002	69%	2,031	69%	2,227	67%	1,777	62%	1,893	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	20	1%	23	1%	33	1%	288	9%	704	25%	754	25%
Female Owned more than 50%	455	15%	442	15%	475	16%	485	15%	346	12%	373	12%
Male Owned	2,518	84%	2,447	84%	2,450	83%	2,533	77%	1,805	63%	1,876	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	2,323	77%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	267	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	404	13%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	9	0%
Veteran	133	4%	112	4%	127	4%	108	3%	78	3%	52	2%
Rural	452	15%	441	15%	454	15%	523	16%	487	17%	536	18%
Urban	2,541	85%	2,471	85%	2,504	85%	2,783	84%	2,368	83%	2,467	82%
Export	108	4%	108	4%	95	3%	37	1%	24	1%	25	1%
\$150K and Under	323	11%	281	10%	282	10%	297	9%	232	8%	237	8%
>\$150K - \$350K	913	31%	851	29%	803	27%	879	27%	816	29%	805	27%
>\$350K - \$2M	1,572	53%	1,597	55%	1,607	54%	1,838	56%	1,566	55%	1,713	57%
>\$2M	185	6%	183	6%	266	9%	292	9%	241	8%	248	8%

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